

Saumya Smriti

Business Technology Associate Consultant · GenAI & Microsoft Copilot Consultant

saumya.smriti@gmail.com linkedin.com/in/saumyasmriti/ saumyasmriti.com Pune, India

Business and AI consultant with 6+ years of experience including internships and early roles. Saumya works across enterprise AI advisory, Microsoft Copilot Studio, Azure OpenAI, Power Platform, workflow automation, adoption, and enablement, translating technical architectures into practical business decisions.

EXPERIENCE

Business Technology Associate Consultant Jan 2025 to Present
ZS

- Leads AI transformation work spanning envisioning sessions, pilots, architecture demonstrations, adoption roadmaps, and scaled Copilot and agent deployments.
- Architects secure, modular Copilot Studio and Power Platform solutions with governance, reusable patterns, and enterprise integration boundaries.
- Develops GenAI prototypes with Azure OpenAI, LangChain, and Copilot REST APIs; facilitates demos and workshops for business and technical audiences.

Business Technology Associate Sep 2022 to Dec 2024
ZS

- Built an enterprise GenAI conversational agent handling 50K+ monthly queries and integrated 45+ HR automation use cases through Power Platform extensibility.
- Represented intelligent automation capabilities in stakeholder workshops, briefings, and technical proofs of concept.
- Used agile delivery data to support timelines, resource decisions, risk management, and production rollout.

Business Technology Associate Intern Feb 2022 to Aug 2022
ZS

- Developed Dialogflow CX chatbots and improved intent, routing, and conversation-flow design.
- Enhanced a human-in-the-loop labeling portal and automated workflows using UiPath and speech-to-text APIs.

SELECTED PROFESSIONAL IMPACT

\$1M+
AI opportunities influenced

- Through envisioning sessions, pilots, and architecture demonstrations, Saumya has influenced more than \$1 million in AI-driven opportunities.

50K+
Monthly agent queries

- Saumya built an enterprise GenAI conversational agent that handled 50,000+ monthly queries, enabled 180+ hours of effort savings per month, and increased adoption by 189% within six months.

200+
Business and technical users trained

- Saumya has trained 200+ business and technical users through Copilot demonstrations, workshops, and envisioning sessions.

98%
On-time project delivery

- Saumya introduced reusable architecture and governance patterns that reduced production downtime by 50% and supported 98% on-time project delivery.

EXPERTISE

Enterprise AI advisory

- Frame use cases, facilitate envisioning and pilot conversations, align stakeholders, and translate business goals into adoption roadmaps.
- AI use-case discovery
- Executive communication
- Stakeholder management
- Adoption roadmaps
- Governance

Copilot and agent architecture

- Design modular conversational and agent experiences with security, integration, evaluation, and production boundaries in view.
- Microsoft Copilot Studio
- Azure OpenAI
- LangChain
- Copilot REST APIs

Power Platform and automation

- Connect low-code applications, data, and automated workflows to reduce manual handoffs and make business processes easier to inspect.
- Power Automate
- Power BI
- Microsoft Graph
- Robotic process automation

Enablement and storytelling

- Make technical choices understandable through demonstrations, workshops, writing, mentoring, and community speaking.
- Technical workshops
- Public speaking
- Mentorship
- Technical writing

PROJECTS AND LEADERSHIP

- Built a contract extraction and querying prototype with LangChain and Streamlit.
- Organized an end-to-end space-technology hackathon with seven-plus automation and GenAI problem statements.
- Organized Intelligent Automation 2023.
- Organized Intelligent Automation 2024.
- Organized Microsoft Learning Contest 2026.
- Served as Vice President and Executive Committee Member for the ISTE Students' Chapter at Nirma University.
- Completed an electric-vehicle feasibility research internship with Université Paris-Est Créteil.

EDUCATION

Bachelor of Technology in Electrical Engineering

Nirma University
Jul 2018 to May 2022
GPA 8.03 / 10

CREDENTIALS

Generative AI and Its Impact to Everyday Business

Skillsoft

Foundations: Data, Data, Everywhere

Google

Virtual Agent Development in Dialogflow CX for Software Developers

Google

SQL for Data Science

University of California, Davis

Business Analysis & Process Management

Coursera Project Network

Microsoft Certified: Azure Fundamentals

Microsoft

Navigating AI Ethical Challenges and Risks

Skillsoft

COMMUNITY

- Speaker at 20+ Microsoft-hosted and community events.
- Top 1% mentor badge displayed on Topmate.
- Winner, ZS Women Ace-a-thon 2021.
- Featured in a Topmate promotional campaign displayed on a Times Square billboard on 21 May 2025.